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## Licensing

A software license represents the „right to use“ for a specific software product.

By acquiring the source code rights from IBM we entered into the commitment to create our **own product**. This implicates that the right to use „IBM Executive Viewer“ (IBM EV) does not include the right to use „cubus outperform EV Analytics“ (cubus EV).

Any customer migrating to cubus EV is obliged to acquire “the right to use” for cubus EV.

There is a trade-in possibility for any IBM Executive Viewer licenses. This means that each IBM Executive Viewer license that is or had been under maintenance at IBM could be used to get an equivalent license of cubus EV.

cubus supports three different license metrics:

- Server/Connector + Named User
- Server/Connector + Concurrent User
- Processor License

The metrics might not be mixed on the same server-hardware.

cubus does not support PVU-models. They need to be converted in one of the existing cubus license metrics.

In general we offer 1:1 migrations. However we are open for other migrations like Named Users to Concurrent Users. In the license metric the standard conversion is from 6 Named Users to 1 Concurrent User. A customer can ask for less Concurrent Users but not for more.

## Trade-In Program

To make this switch as easy as possible and to lower the financial hurdle we provide customers a Trade-In Program including a significant rebate of the standard conditions valid until **Q1 2019**. Beginning with 1<sup>st</sup> of April 2019 new conditions will apply.

**For any further detailed information, please ask your sales representative and get your individual tailored quote.**

It is possible to use the Trade-In Program for existing licenses of IBM Executive Viewer and buy additional cubus EV licenses at list price conditions in the same transaction. They need to be of the same license metric.

The Trade-In program is a **one-time offer**. It can't be re-used later for other IBM EV licenses.

## Maintenance

Any new license for cubus EV (bought in addition or Trade-In) must be under maintenance at least for the first year.

cubus maintenance includes hotline in German and English as well as new versions and maintenance releases. New versions are announced on our website and distributed via the cubus software download center.

For perpetual licenses cubus maintenance fee is calculated with 20% of the licenses value. The subscription fee includes the software use rights and the maintenance fee.

If our maintenance quote is significant higher than the last maintenance paid to IBM, we will consider this information as a base for a new maintenance quote. Evidence could be a copy of the last IBM maintenance invoice.

Customers with cubus EV licenses under maintenance but still using IBM EV licenses (until they execute their technical migration) will be supported by the cubus support team. cubus will help those customers on "how to use". cubus is not able to provide hotfix or bugfix to those installations.

## Technical Migration

The technical migration from IBM EV to cubus EV is as easy as installing a new version of IBM EV.

But as a basic principle we don't de-install software of other vendors. The IBM EV has to be de-installed by the administrator.

cubus EV is 100% compatible to IBM EV for any versions after IBM EV 9.3. For all prior IBM versions we offer a migration path and help thru our support team. We have experience with over 300 migrations that we have done or actively supported the last years.

There are very few features that are no longer supported by cubus EV (like the old databars included in the traffic light functionality).

There are no known issues for incompatibility for the EV API.

For more information about technical aspects, we recommend a phone call with our support and infrastructure experts.